

# Capital Budgeting

## Risk and Uncertainty

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## Risk and Uncertainty

Risk → the possibility that actual returns will deviate from expected returns

Risk → situations in which a probability distribution of possible outcomes can be estimated

Uncertainty → worse, not enough information available

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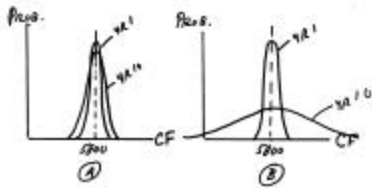
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## Probability distribution of expected outcomes



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## Initial measure of risk

Standard deviation of expected cash flows  $s$

$$s = \sqrt{\sum_{j=1}^m (CF_j - \overline{CF})^2 P_j}$$

$$\overline{CF} = \sum_{j=1}^m CF_j P_j$$

$m$  = number of possible outcomes

$CF_j$  =  $j^{\text{th}}$  possible outcome

$P_j$  = probability of  $CF_j$  occurring

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## Improved measure of risk

Coefficient of variation (cv) puts dispersion on a relative basis

$$cv = \frac{s}{\overline{CF}}$$

Consider  $s_x = 300$  and  $\overline{CF}_x = 1000$  versus  $s_y = 300$  and  $\overline{CF}_y = 4000$

Intuitively  $x$  is riskier. Need to show that.

$$cv_x = \frac{300}{1000} = .300 \text{ while } cv_y = \frac{300}{4000} = .075$$

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## Forecasted cash flows

	State of Economy	$CF_j$	$P_j$
$j = 1$	Recession	100	30%
$j = 2$	Normal	300	50%
$j = 3$	Boom	800	20%

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## Computing coefficient of variation

$$\overline{CF} = .30(100) + .50(300) + .20(800) = 340$$

$$s = \sqrt{(100 - 340)^2 \cdot .30 + (300 - 340)^2 \cdot .50 + (800 - 340)^2 \cdot .20}$$

$$s = 245.76$$

$$CV = \frac{s}{\overline{CF}} = \frac{245.76}{340} = .72$$

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## Required hurdle rate k'

$$k' = f(\text{risk}) = f\left(\frac{s}{\overline{CF}}\right)$$

Required rate of return  $k'$  is a function of the forecasted risk of the project

"Penalize" a riskier project by requiring a higher hurdle rate for it to be acceptable

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## Alternate methods for incorporating risk into capital budgeting

(1) Risk-adjusted discount rate

(2) Certainty equivalents

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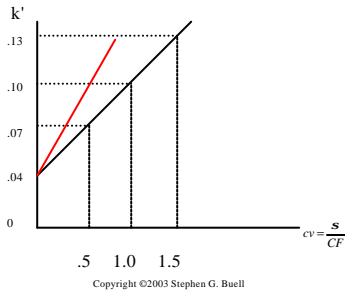
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### Risk-adjusted discount rate schedule




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### Risk-adjusted discount rate

- 4% is the risk-free rate
- Curve is a risk-return trade-off function
- Curve is an indifference curve
- Firm is indifferent to a  $cv=.5$  and  $k'=7\%$  or a  $cv=1.0$  and  $k'=10\%$
- Select  $k'$  based on risk from a predetermined schedule and compute NPV

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### Certainty Equivalents

- Convert the expected cash flows to their *certainty equivalents*
- Discount the certainty equivalents at the risk-free rate of interest
- Risk-free rate is the yield on a US Treasury bond of the same maturity as the project

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## Certainty equivalents coefficients

$\alpha_t$  is the certainty equivalent coefficient for the cash flow at time  $t$

$0 < \alpha_t \leq 1$   $\alpha_t$  falls as risk increases

$\alpha_t$  is determined subjectively by the firm or obtained from a predetermined schedule

$\hat{CF}_t = \alpha_t \overline{CF}_t$   $\hat{CF}_t$  is the certainty equivalent period

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## NPV w/ Certainty Equivalents

Let's say  $\alpha_1 = 1.00$ ,  $\alpha_2 = .95$ ,  $\alpha_3 = .82$ , ...,  $\alpha_{10} = .50$  and  $i = 4\%$

$$NPV = -CF_0 + \frac{\alpha_1(\overline{CF}_1)}{(1.04)^1} + \frac{\alpha_2(\overline{CF}_2)}{(1.04)^2} + \frac{\alpha_3(\overline{CF}_3)}{(1.04)^3} + \dots + \frac{\alpha_{10}(\overline{CF}_{10})}{(1.04)^{10}}$$

$$NPV = -26000 + \frac{1.00(5800)}{(1.04)^1} + \frac{.95(5800)}{(1.04)^2} + \frac{.82(5800)}{(1.04)^3} + \dots + \frac{.50(19800)}{(1.04)^{10}}$$

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## Risk in a portfolio context

Consider the potential investment, not in isolation (as we have been doing), but in a **portfolio context**

Look at the relationship between the investment and the firm's existing assets and other potential investments

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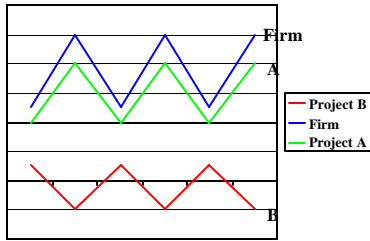
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## Two projects and the firm



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## Which is the more attractive project?

Project A is cyclical like the overall firm

Project B is counter cyclical

In isolation  $\sigma_A = \sigma_B$  but *for this firm*, B is the more attractive project

Project B is highly negatively correlated with the firm's other assets so addition of Project B reduces overall risk

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## Correlation and diversification

Difficult to find projects with high negative correlation

However, if projects whose returns are uncorrelated are combined, overall risk can be reduced and even eliminated

Firms seek to diversify into other areas

Firms try to build a portfolio of assets

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## Portfolio definitions

Portfolio → combination of assets

Optimal portfolio → maximum return for a given degree of risk - or - minimum risk for a given rate of return

Opportunity set → all possible portfolios

Efficient frontier → locus of all optimal portfolios

Efficient frontier → dominates all other portfolios of the opportunity set

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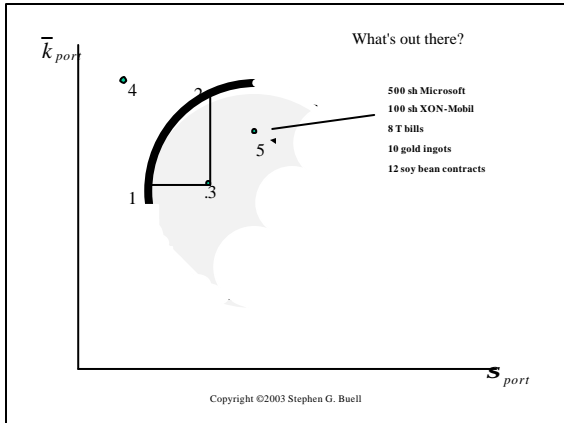
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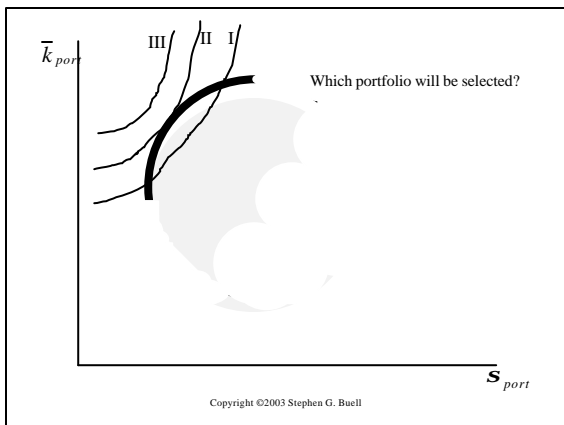
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Risk of an individual asset in a **portfolio context**

$$\text{yield on security } j = \frac{\text{capital gain} + \text{dividend}}{\text{original price}}$$

$$\bar{k}_j = \frac{(P_{j,t+1} - P_{j,t}) + D_{j,t+1}}{P_{j,t}}$$

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Risk of an individual asset in a **portfolio context**

Excess return (or risk premium) on security  $j$  is the difference between the yield on the security and the yield on risk-free treasury securities ( $R_f$ )

$$\text{risk premium on security } j = (\bar{k}_j - R_f) = \frac{(P_{j,t+1} - P_{j,t}) + D_{j,t+1}}{P_{j,t}} - R_f$$

The market's risk premium can be defined similarly:

$$\text{risk premium on the market} = (\bar{k}_m - R_f) = \frac{(P_{m,t+1} - P_{m,t}) + D_{m,t+1}}{P_{m,t}} - R_f$$

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Plot the last 60 months of observations

Month	$\bar{k}_j$	$\bar{k}_m$	$R_f$	$\bar{k}_j - R_f$	$\bar{k}_m - R_f$
1	.05	.06	.03	.02	.03
2	.00	.02	.04	-.04	-.02
3	-.04	-.06	.04	-.08	-.10
4	.09	.08	.04	.05	.04
⋮	⋮	⋮	⋮	⋮	⋮
60	-.01	-.02	.05	-.06	-.07

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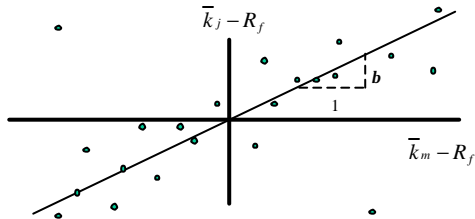
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## Characteristic Line



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## Equation of Characteristic Line

$$\bar{k}_j - R_f = a + b[k_m - R_f]$$

if  $\bar{a} = 0$ ,

$$\bar{k}_j = R_f + b[k_m - R_f]$$

Security j's expected return is equal to the risk-free rate plus a risk premium

This risk premium is equal to the market's risk premium times j's beta coefficient

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## Beta and systematic risk

Beta is an indicator of **systematic** risk or market risk: interest rate risk, inflation, panics

$\beta > 1$ : stock is aggressive, more volatile than the overall market, e.g., airlines, steel, tires

$\beta < 1$ : stock is defensive, less volatile than the overall market, e.g., utilities

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## Unsystematic risk

Variations in security  $j$ 's return not due to market forces

Unique to the firm, e.g., financial and operating leverage, managed by crooks

Eliminated by diversification

Only systematic risk matters to a firm with a diversified portfolio

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## What's a firm to do?

McDonald's and Sears are contemplating going into the pizza business

McDonald's is only in fast foods - not diversified;

∴ they must be concerned with total risk

$k_{pizza} = f\left(\frac{S}{CF}\right)$  userisk-adjusted discount method

or certainty equivalents method to find NPV

Sears is diversified into department stores, autoparts, insurance, real estate, etc.;

∴ they are concerned only with systematic risk

$k_{pizza} = R_f + \beta_{pizza} [k_m - R_f]$  use "Beta Model"

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